

Message Text

UNCLASSIFIED

PAGE 01 QUITO 03952 151620Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-07 /022 W
-----152033Z 079175 /65

R 151335Z JUN 77
FM AMEMBASSY QUITO
TO USDOC WASHDC
INFO SECSTATE WASHDC 4730
AMCONSUL GUAYAQUIL

UNCLAS QUITO 3952

E.O. 11652: N/A
TAGS: BEXP, EC
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 331/01/P0085

2. 061477

3. J. LEBOURGEOIS

4. 331 ECUADOR

5. ID

6A. REPLY TO --
6B. NELSON C. CALDERON, MANAGER
6C. DISTRIBUIDORA ZOILITA
BARAHONA 401 Y AMBATO
QUITO, ECUADOR

7. TEL: 210-667

8. --

9. 104-10.
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PAGE 02 QUITO 03952 151620Z

9A. DIRECT SALE FOR RESALE AND REPRESENTATION

10. 39495XX-0000. PING PONG BALLS.
COMPANY PLANS ANHCNITIAL ORDER OF 1,000 PING-PONG
BALLS OF PROFESSIONAL QUALITY.
DISTRIBUIDORA ZOILITA HAS BEEN OPERATING FOR ABOUT
2 YEARS AS A NATIONAL DISTRIBUTOR FOR ECUADOREAN

COMPANIES LOCATED IN QUITO, GUAYAQUIL, AND CUENCA
AND FOR 2 FOREIGN FIRMS, ONE CHILEAN AND THE OTHER
COLOMBIAN. ZOILITA PRIMARILY HANDLES FOOD PRODUCTS
AND CONDIMENTS, INCLUDING CANNED PEACHES, POWDERED
SOUPS, MAYONNAISE, JAM, CORN FLAKES, VINEGAR,
POWDEREDDRINKS, SHERBETS, AND KETCHUP. SEVERAL
OF THE PRODUCTS IN ZOILITA'S LINE ARE BRAND NAMES
WELL-KNOWN IN ECUADOR. THE COMPANY HAS 8 EMPLOYEES
AND ANNUAL SALES OF \$96,429. BANK REFERENCES ARE
BANCO POPULAR DEL ECUADOR, CALLE ESPEJO 951,
QUITO; AND BANCO INTERNACIONAL, SANTA PRISCA Y
MANUEL LARREA, QUITO. ENGLISH COMMUNICATION IS
ACCEPTABLE, AND FOB/CIF PRICES ARE REQUESTED.
CORR

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 15-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977QUITO03952
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770214-0231
Format: TEL
From: QUITO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770654/aaaabvfb.tel
Line Count: 76
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 9515777c-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 17-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2142090
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BEXP, EC
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/9515777c-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
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